

AUGUST MEMO



THE HEALTH CARE SUPPLY CHAIN: WHAT IN THE WORLD DO WE DO NEXT?

As we move further into year three of this pandemic, we are faced with a growing scope of supply chain and raw material shortages and disruptions, with numerous indicators pointing to a prolonged recovery that most likely will last well into 2023. So how did we get here, and more importantly, where do we go from here?

FLORIDA AHRMM HAS REACHED DIAMOND STATUS!

Congratulations to the board and members for this achievement! Each regional AHRMM chapter is evaluated annually based on their efforts in four categories: education, membership, chapter projects as well as advancement and recognition.



It's the end of World War II and a new beginning where globalization is the centerpiece of the growing world economy. Aided by the technologies of the Second Industrial Revolution, global trade expanded and was further fueled by the fall of the Iron Curtain in 1989, the World Trade Organization (WTO) encouraging nations all over the world to enter into free-trade agreements, and China's 2001 membership in the WTO when they started to manufacture for the world.

Fast forward to today and decades of Lean and JIT manufacturing and inventory management practices have been implemented with incredible precision across the supply chain continuum. Single source contracts and a global concentration of manufacturing all focused on delivering strong savings at the lowest possible cost with the resulting attrition of margin viability and, in some cases, manufacturers exiting product category markets.

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Mike Schiller

Senior Director of Supply Chain, National AHRMM
mschiller@aha.org



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Consumerism, globalization, lean inventory and manufacturing practices and more were all contributing factors leading up to the perfect storm – COVID. So where do we go from here? Resiliency comes at a cost; multi-source contracts, diversifying our vendor portfolios, building buffer inventory across the supply chain continuum, aligning incentives and the thoughtful

adoption of technology will all require culture change, considerable financial and human resources and process redesign.

The climb is a steep one, the hurdles numerous and high to clear. What needs to happen in the next 3-5 years will not happen if we are timid. But supply chain professionals, by nature, are resilient! We are creative, we are problem solvers and we are strategic thinkers. I am confident that the resiliency and collaboration displayed across the health care field these past 2-1/2 years and the work between the public-private sectors is setting the foundation for us to build a reimagined and resilient health care supply chain. ■ *Written by Mike Schiller*

WELCOME TO THE NEW FL AHRMM MEMBERS!

Amy Gedeon, BayCare Health Systems
Brian Levering, VP Corp. Accounts, EHOB
Casey Nickler, Account Exec., Owens & Minor
Cherie Jones, Territory Mgr, BPI Medical
Christina Mendez, Sr Healthcare Account Mngr, Grainger
Cora Murphy, System Dr, Value Analysis, Lee Health
Courtney Alvarez, SC Operations Mgr, Baptist Jacksonville
Dan Jewell, Dr - Strategic Customer Relations, TELA Bio
Dana Smolder, iSynergy SC Sr Analyst, Advent Health
Denny Devlin, Sr Sales Rep, Innovative Health LLC
Dwayne Deal, Vice President, Hi Touch Business Services
Ebony Liddell, Regional Dr, Orlando Health
Elizabeth Jones, Marketing Mgr, Comm. & Events, Concordance Healthcare Solutions
Emily Flynn, Business Development Dr, reLink Medical
Holli Anderson, AVP Marketing, RF Smart
James Bellon, Dr - Product Mngment & Data Integration, BlueBin Inc
Jason Armiger, Managing Dr, The Armiger Group
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Jessica Bader, Dr of Client Solutions, Tecsys
Joseph Robinson, Trade Show Sr Assoc. Owens & Minor
Kara Castaneda, Strategic Account Mgr, Acera Surgical
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Robert Wehrli, Dr of Marketing, SurgiShop
Sara Reschke, Dr of Business Develop., Concordance Healthcare Solutions
Stefan Young, Regional Sales Mgr, Brewer Company
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Tweesha Shah, Education Strategist, Altrazael
William Pinel, Regional Dr, ICU Medical
Zizzi Vega, Sr Contracting Spec., Premier Inc

UPCOMING CONFERENCES

Fall IDN Summit: August 28-31, Phoenix, Arizona

GSHMM (Georgia): September 14-16, Savannah, Georgia

Vizient Connections Summit: September 19-22, Las Vegas, Nevada

Fall Health Connect Partners: October 10-12, Las Vegas, Nevada

ASHMM (Alabama): October 11-14, Orange Beach, Alabama

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